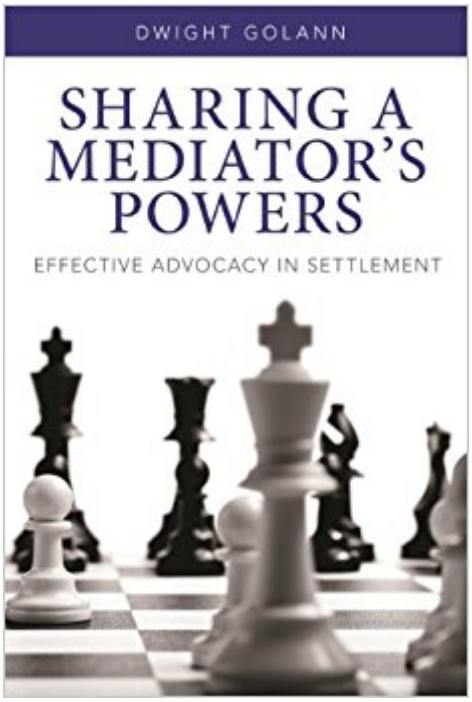
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Sharing A Mediator's Powers: Effective Advocacy In Settlement



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Synopsis

Sharing A Mediator's Powers: Effective Advocacy in Settlement is an invaluable guide for lawyers and mediators that explains how to harness mediator's techniques to maximize effectiveness in bargaining. Using examples from actual mediations, Golann offers specific suggestions about how to use mediators, and the process, to best effect. The theme of this book? Don't approach the mediation process passively. Instead, use it in an active way to achieve your bargaining goals.

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Dwight Golann is Professor of Law at Suffolk University in Boston, MA.

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